



## Meet the Virginia Auctioneers Board

(cont'd page 2)

### Board Members:

- Linda Terry
- Betty Bennett
- Douglas Sinclair
- Andrew Smith \*
- Ashla Roseboro \*
- \* Citizen Member

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- Newly Licensed 5
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**Chair, Betty Bennett,** serves as a full time auctioneer and realtor with American Real Estate, Inc. and American Auction Gallery, Inc. Prior to joining American Real Estate, Mrs. Bennett was in the field of education for 33 years.

She received a Bachelor of Science degree from James Madison University. She has been involved in the auction industry for over 30 years. Mrs. Bennett attended Mendenhall School of Auctioneering, is a member of the Virginia Auctioneers Association (VAA), and served as a former member of the VAA Board of Directors. In addition, she is a member of the National Association of Realtors, Virginia Association of Realtors, and the Greater Augusta Association of Realtors.



**Vice Chair, Andrew Smith** is the Senior Assistant Director of Governmental Relations with the Virginia Farm Bureau Federation. Andrew has been with Virginia Farm Bureau since 2003. He handles a variety of issues for the organization including

transportation, local government and taxation. In addition to Farm Bureau, Andrew owns and operates a commercial hay farm in Hanover and Caroline Counties with his family. He is a 1986 graduate of Virginia Tech where he received a Bachelors in Dairy Science. He is a graduate of Virginia's agricultural leaders program VALDR, and most recently graduated in 2015 from the University of Virginia Sorensen Institute for Political Leaders Program.

### Just a Reminder—Continuing Education

**Section 54.1-603.1** requires licensees to complete six hours of continuing education as a prerequisite to license renewal or reinstatement. Continuing Education courses completed by an auctioneer pursuant to a requirement of the Certified Auctioneer's Institute (CAI), or participation in the educational programs sponsored by the National Auctioneers Association (NAA) or Virginia Auctioneers Association (VAA), are allowed for credit.

In order to receive credit for courses not offered by VAA, NAA, or CAI, the course must be on the list of Board-Approved Continuing Education Courses, with an approval date *prior to the date the course was taken*.

For Regulatory Information go to—



VIRGINIA AUCTIONEERS BOARD PHONE  
(804) 367-8506



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# Meet the Virginia Auctioneers Board (cont'd from page 1)

**BOARD TEAM**

Kate Nobsch  
Executive Director

Bonnie Davis  
Administrative  
Assistant &  
Newsletter Editor

**BOARD  
ADMINISTRATORS**

Marian Brooks  
Tonia Harrison

**LICENSING TEAM**

Katelyn Berry  
Regina Jones  
Tony Sharpenstein  
Jared Sipes  
Jennifer Wynn

**Virginia Auctioneers  
Board**

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23233

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dpor.virginia.gov



**Linda Terry, Broker/Auctioneer**, with Tranzon Fox, an affiliate of the national Tranzon Franchise, since 1998 and a Partner since 2005.

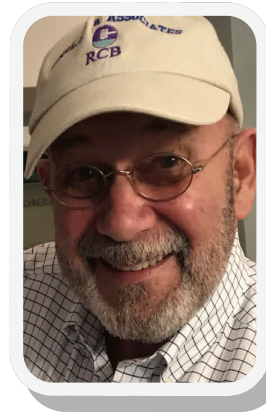
Full time in the auction business since 1987, Linda is a member of the elite group of Certified and Accredited Real Estate auctioneers. She is a member of the Honor Society, and a designated "Distinguished Achiever" for over 10 consecutive years. Community Service work includes Habitat for Humanity, HOME, and benefit auctions.



**Ashla Hill Roseboro, M.S., PHR**

Mrs. Hill Roseboro is an instructor at Howard University, Montgomery College and Northern Virginia Community College in communication studies. Her communication research areas of interest are women's studies, newspaper and broadcasting organizations, and digital

media technology. A fourth-year Ph.D student at Howard University in Communication, Culture and Media Studies, she has completed her graduate course work and is currently working on her dissertation. Mrs. Hill Roseboro earned a B.A. in Technical and Scientific Communication from James Madison University and a M.S. in Career and Technical Studies from Virginia State University. She holds certifications as a Professional in Human Resources (PHR) and Business Process Management (BPM). A committed member of National Association of University Women, she has served in many seats, and was a recipient of the 2015-16 National Fellowship Award. She has volunteered with the READ Center and the Lupus Foundation of Virginia.



**D.B. (Doug) Sinclair, CAI, AARE, GPPPA**

D.B. (Doug) Sinclair, Sinclair & Associates / RiverCityBid, Inc. was first active in the auction industry 30 years ago. Doug holds the auction industry's highest professional designations and is a graduate of the prestigious Certified Auctioneers Institute (CAI), and Accredited

Auctioneer, Real Estate (AARE), and is a Graduate Personal Property Appraiser (GPPA). His professional affiliations are through the National Auctioneers Association (NAA) and the Virginia Auctioneers Association (VAA).

In 1987, after graduating from the Mendenhall School of Auctioneering, Doug formed the New South Auction Company and renovated the space located at 300 W. Broad for which he was awarded the Governor's Award for Historic Renovation. The New South Auction Company was moved to Forest Hill Avenue in 1989, and with the formation of Asset Service Corp in 1993, was disbanded to focus on the new entity and commercial asset sales.

The partnership Asset Service Corp ran from 1993 until 1997, when it was dissolved as Doug left the auction industry to enter the insurance industry as a corporate trainer for General Electric for a period of nine years.

Doug reentered the auction industry in 2006 as a contract auctioneer for Goodwill Industries, where he is currently employed under Sinclair & Associates as Goodwill's contract auctioneer. He calls the bid for over two hundred auctions a year and is engaged in personal property asset appraisals for BSA loans and the sale of real estate by auction.

Upcoming Auctioneers Board Meetings	
July 17	October 11
As of May 1, 2018	
Auctioneer Licenses	1,201
Auction Firms	245



# Disciplinary Action



**File Number 2013-01284, Dean Truax**

**REGULATION VIOLATED**—18VAC25-21-110.A.1.a; 18VAC25-21-110.A.2; 18VAC25-21-110.A.4; 18VAC25-21-110.A.6; 18VAC25-21-110.A.7; 18VAC25-21-110.A.8; and 18VAC25-21-180.4

**BOARD ACTION**—Consent order imposing of \$800.00 in fines and board costs

**EFFECTIVE DATE** - October 17, 2013

**File Number 2013-02397, Dominic Briscoe**

**REGULATION VIOLATED** —18VAC25-21-180.A.1; 18VAC25-21-180.A.1; and 18VAC25-21-180.1

**BOARD ACTION** — Consent order imposing of \$7,650.00 in fines and board costs, and three years probation

**EFFECTIVE DATE** - October 17, 2013

**File Number 2013-02519, Larry Linkous**

**REGULATION VIOLATED** —18VAC25-21-110.A and 18VAC25-21-180.4

**BOARD ACTION** — Consent order imposing of \$400.00 in fines and board costs

**EFFECTIVE DATE** - April 23, 2014

**File Number 2013-02177, Charles Lawrence Parsons**

**REGULATION VIOLATED** —18VAC25-21-170.A

**BOARD ACTION** — Consent order imposing of \$400.00 in fines and board costs

**EFFECTIVE DATE** - April 23, 2014

**File number 2013-03017, Concierge Auctions, LLC**

**REGULATION VIOLATED** —18VAC25-21-110.A

**BOARD ACTION** — Consent order imposing of \$650.00 in fines and board costs

**EFFECTIVE DATE** - April 23, 2014

**File Number 2014-00683, John A. Bowman**

**REGULATION VIOLATED** —18VAC25-21-110.A

**BOARD ACTION** — Consent order imposing of \$550.00 in fines and board costs

**EFFECTIVE DATE** - July 23, 2014

**File Number 2014-01771, Ronald M. Schnur, Jr.**

**REGULATION VIOLATED** —18VAC25-21-110.A

**BOARD ACTION** — Consent order imposing of \$550.00 in fines and board costs

**EFFECTIVE DATE** - July 23, 2014

**File Number 2014-02704, Whitman L. Sink**

**REGULATION VIOLATED** —18VAC25-21-110.A.1.a; 18VAC25-21-110.A.4; 18VAC25-21-110.A.8; 18VAC25-21-150.F; 18VAC25-21-150.D; and 18VAC25-21-180.4

**BOARD ACTION** — Consent order imposing of \$1,750.00 in fines and board costs

**EFFECTIVE DATE** - January 21, 2015

**File Number 2015-00320, Richard K. Schley t/a KD Auction**

**REGULATION VIOLATED** —18VAC25-21-100.B

**BOARD ACTION** — Consent order imposing of \$350.00 in fines and board costs

**EFFECTIVE DATE** - January 21, 2015

**File Number 2015-00615, James E. Carwile**

**REGULATION VIOLATED** —18VAC25-21-110.A and 18VAC25-21-180.4

**BOARD ACTION** — Consent order imposing of \$1,150.00 in fines and board costs

**EFFECTIVE DATE** - July 22, 2015

**File Number 2015-00697, Ralph Edward Weese**

**REGULATION VIOLATED** —18VAC25-21-110.A.2; 18VAC25-21-110.A.7; 18VAC25-21-110.A.8; 18VAC25-21-110.B; 18VAC25-21-110.A.1.a; 18VAC25-21-110.A.5; 18VAC25-21-150.D; 18VAC25-21-180.5; and 18VAC25-21-180.4

**BOARD ACTION** — Consent order imposing of \$5,000.00 in fines and board costs

**EFFECTIVE DATE** - October 14, 2015

**File Number 2015-01967, Farmer & Quinn Auctions, LLC**

**REGULATION VIOLATED** —18VAC25-21-110.A.4 and 18VAC25-21-180.4

**BOARD ACTION** — Consent order imposing of \$550.00 in fines and board costs

**EFFECTIVE DATE** - January 13, 2016

**File Number 2016-02223, John Brinkley**

**REGULATION VIOLATED**—18VAC25-21-150.G

**BOARD ACTION**—Consent order imposing of \$250.00 in fines and board costs

**EFFECTIVE DATE** - November 1, 2016

*(Disciplinary Action continued on page 4)*

# Disciplinary Action



(continued from page 3)

**File Number 2016-02490, Quinn & Sons Inc. t/a Quinn's Auction Galleries & Waverly Rare Books**

**REGULATION VIOLATED**—18VAC25-21-110.A.2, 18VAC25-21-110.A.4, 18VAC25-21-110.A.7, and 18VAC25-21-110.B

**BOARD ACTION**—Consent order imposing of \$1,000.00 in fines and board costs and three hours continuing education

**EFFECTIVE DATE** – January 1, 2017

**File Number 2016-00678, Tom M. Weaver**

**REGULATION VIOLATED**—18VAC25-21-110.A.1.a, 18VAC25-21-110.A.3, 18VAC25-21-110.A.7, 18VAC25-21-110.A.8, and 18VAC25-21-180.4

**BOARD ACTION**—Final Opinion and Order imposing of \$425.00 in fines and board costs

**EFFECTIVE DATE** – January 1, 2017

**File Number 2017-00468, George Montgomery Bowman**

**REGULATION VIOLATED**—18VAC25-21-110.A.4, 18VAC25-21-110.A.4, 18VAC25-21-110.A.1.a, 18VAC25-21-110.A.1.a, and 18VAC25-21-180.4

**BOARD ACTION**—Consent Order imposing of \$800.00 in fines

**EFFECTIVE DATE** – April 19, 2017

**File Number 2017-00593, Michael E. Anderson**

**REGULATION VIOLATED**—18VAC25-21-120 and 18VAC25-21-180.3

**BOARD ACTION**—Consent Order imposing of \$300.00 in fines and board costs and continuing education

**EFFECTIVE DATE** – April 19, 2017

**File Number 2017-00830, Bryan A. McDaniel**

**REGULATION VIOLATED**—18VAC25-21-110.A and 18VAC25-21-180.4

**BOARD ACTION**—Consent Order imposing of \$800.00 in fines and board costs

**EFFECTIVE DATE** – July 18, 2017

**File Number 2017-00383, Kathy Shumate, Shumate Auctions, LLC**

**REGULATION VIOLATED**—18VAC25-21-110.A.1.a, 18VAC25-21-110.A.2, 18VAC25-21-110.A.4, 18VAC25-21-110.A.6, 18VAC25-21-110.A.7, 18VAC25-21-110.A.8, 18VAC25-21-110.B, 18VAC25-21-120, 18VAC25-21-150.F, 18VAC25-21-150.G and 18VAC25-21-180.4

**BOARD ACTION**—Consent Order imposing of \$3,500.00 in fines and board costs, one year probation, and continuing education

**EFFECTIVE DATE** – July 18, 2017

**File Number 2016-02198, Flick Investment Group LLC**

**REGULATION VIOLATED**—18VAC25-21-110.1.a, 18VAC25-21-110.A.7, 18VAC25-21-110.A, 18VAC25-21-150.G, 18VAC25-21-140, 18VAC25-21-180.4, 18VAC25-21-170.A, and 18VAC25-21-185.A

**BOARD ACTION**—Prima Facie imposing of \$5,200.00 in fines and board costs and revocation of license.

**EFFECTIVE DATE** – October 12, 2017

**File Number 2016-02518, Flick Investment Group LLC**

**REGULATION VIOLATED**—18VAC25-21-110.A.1.a, 18VAC25-21-110.A.7, 18VAC25-21-180.4, 18VAC25-21-140, 18VAC25-21-185.A, and 18VAC25-21-150.F

**BOARD ACTION**—Prima Facie imposing of \$3,900.00 in fines and board costs and revocation of license.

**EFFECTIVE DATE** – October 12, 2017

**File Number 2017-01005, John Flick, III**

**REGULATION VIOLATED**—18VAC25-21-180

**BOARD ACTION**—Prima Facie imposing of \$1,000.00 in fines and board costs and revocation of license.

**EFFECTIVE DATE** – October 12, 2017

**File Number 2017-02735, Lorraine Ellen Bailey**

**REGULATION VIOLATED**—18VAC25-21-180.6

**BOARD ACTION**—Consent Order imposing of \$150.00 in board costs and revocation of license.

**EFFECTIVE DATE** – January 9, 2018

**File Number 2017-02755, Debra June Matthews**

**REGULATION VIOLATED**—18VAC25-21-180.6

**BOARD ACTION**—Consent Order imposing of \$150.00 in board costs, and complete thirty (30) credit hours of continuing education within six months; failure to comply will result in revocation of license.

**EFFECTIVE DATE** – January 9, 2018

**File Number 2017-02734, Robert Enar Carlson**

**REGULATION VIOLATED**—18VAC25-21-185.B

**BOARD ACTION**—Prima Facie imposing of revocation of license.

**EFFECTIVE DATE** – April 12, 2018

**File Number 2016-02489, Mark A. Albright**

**REGULATION VIOLATED**—18VAC25-21-180.5

**BOARD ACTION**—Prima Facie imposing of \$1350.00 in board costs, and revocation of license.

**EFFECTIVE DATE** – April 12, 2018

## CONGRATULATIONS!

### AUCTIONEERS BY EXAM

#### January 2017—December 2017

ANDERSON, JON W	2907004479
ANDERSON, STUART N. SR	2907004441
ASHWORTH, DON RICHARD	2907004458
BATEMAN, DAVID ALLEN	2907004460
BISWELL, ERICH BRUCE	2907004436
BLACK, STEWART WAYNE	2907004449
BOWER, TANNER LYN	2907004505
BROWN, JUSTIN N	2907004480
CLINCH, ROBERT JOHN	2907004457
DILL, ALEX EUGENE	2907004486
FISCHER, BENSON J	2907004464
GAITHER, GARY LEWIS	2907004435
GINGERICH, JESSE J	2907004498
GOODWIN, JENNIFER B.	2907004448
HULL, CLINTON CORDELL	2907004483
LACKS, SAMUEL PHILIP	2907004507
LEWIS, NAOMI THERESA	2907004447
MCKANN, PATRICK ANGUS	2907004469
MCNEILAN, SALLY ANNE	2907004456
PARKER, KRISTOFER E.	2907004506
PERON, BRAD WILLIAM	2907004446
RAMSEY, JONATHAN BOYD	2907004419
RUSH, CHRISTOPHER S.	2907004487
SPICER, JEFFERY A. JR	2907004508
TOWNES, TIMOTHY BOYD	2907004459
VIA, GERALD W	2907004484
WALKER, BRADLEY TY	2907004482
WATTS, SAMUEL D. JR	2907004485
WILSON, SPENCER A.	2907004467

#### Contact Us

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Phone (804) 367-8506

Fax (866) 465-6206

Auctioneers Board

9960 Mayland Drive, Suite 400

Richmond, VA 23233

### Exam Application Process:

Applications to take the Auctioneer Exam will be submitted to the Board office for approval.

1. Applicant/exam candidate can access the application here.
2. Board reviews the *complete* application and all required eligibility materials.
3. Applicant receives notification of approval or non-approval from the Board.
4. Applicant *then* registers directly with PSI for the Auctioneer Exam.
5. After passing the Auctioneer Exam, PSI gives the applicant a pass letter, along with a **Licensure Notice**. The Surety Bond is also due at that time. (*It is not necessary to notify the Board that you passed an examination. PSI provides the Board with candidate scores on a daily basis.*)
6. Applicant mails the **Licensure Notice and Surety Bond** to the Auctioneers Board.
7. Once you have met all license eligibility requirements, Board staff will process and mail your license.

#### Exam Vendor

PSI Exams

#### Frequency & Dates of Exam

Daily

#### Exam Fee

\$40

#### Exam Locations

*Falls Church, Tysons Corner,  
Richmond, Virginia Beach,  
Charlottesville, Roanoke*

#### Questions About Exam Scheduling or Registration?

psiexams.com or

(800) 733-9267

#### Other Questions?

For licensing requirements,  
contact the Board office at (804)  
367-8506 or

[auctioneers@dpor.virginia.gov](mailto:auctioneers@dpor.virginia.gov)



Department of Professional and Occupational Regulation

